City of San Antonio Bid Tabulation

			NON-LOCAL	LOCAL
Opened:	March 11, 2022			
For:	Annual Contract For Red Burning Flares		Standard Fusee Corporation, dba Orion Safety Products	Matori Industries, Inc.
6100015070		AAS	28320 St. Michaels Rd. Boston, MD 21601 410-822-0318	401 E. Sonterra, Blvd. Suite 375 San Antonio, TX 78258
Item	**Description**	**Estimated Annual Quantity**		
1	Red Burning Flares	5,066		
	Manufacture Name:		Orion Safety Products	Orion Safety Products
	Part Number:		730	Orion 0730
	Quantity per case		36 Each	36 Each
	Warranty		1 Year (Defective Only)	90 Days
	Unit Cost		$58.68	$134.50
	Extended Price		$297,272.88	$681,377.00
2	Appointment Delivery Fee (if applicable)	24		
	Unit Cost		$32.00	$59.00
	Extended Price		$768.00	$1,416.00
3	Limited Access Delivery Fee	24		
	Unit Cost		$95.00	$59.00
	Extended Price		$2,280.00	$1,416.00
	Delivery		14 Days	10 Days
	Sub Total		$300,320.88	$684,209.00
	Percentage between lowest non-local responsive bid and local bid:			128%
	Price differential			$383,888.12
	Payment Terms		Net 30	2%, 10 Days
	Estimated Annual Total		$300,320.88	$670,524.82
	Estimated Annual Award		**$300,320.88**	